



The Economic Value of Richmond Community College

Richmond Community College (RichmondCC) creates a significant positive impact on the business community and generates a return on investment to its major stakeholder groups—students, taxpayers, and society. Using a two-pronged approach that involves an economic impact analysis and an investment analysis, this study calculates the benefits received by each of these groups. Results of the analysis reflect fiscal year (FY) 2019-20.



In FY 2019-20, RichmondCC added **\$88.2 million** in income to the RichmondCC Service Area^{*} economy, a value approximately equal to **3.7%** of the region's total gross regional product (GRP). Expressed in terms of jobs, RichmondCC's impact supported **1,613 jobs**. For perspective, the activities of RichmondCC and its students support **one out of every 21 jobs** in the RichmondCC Service Area.

OPERATIONS SPENDING IMPACT

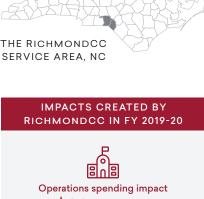
- RichmondCC employed 348 full-time and part-time faculty and staff. Payroll amounted to \$17.8 million, much of which was spent in the region for groceries, mortgage and rent payments, dining out, and other household expenses. The college spent another \$9.5 million on day-to-day expenses related to facilities, supplies, and professional services.
- The net impact of the college's operations spending added **\$20.7 million** in income to the regional economy in FY 2019-20.

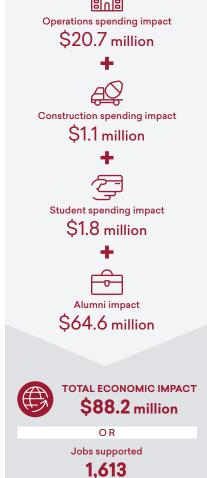
CONSTRUCTION SPENDING IMPACT

- RichmondCC invests in construction each year to maintain its facilities, create additional capacities, and meet its growing educational demands, generating a short-term infusion of spending and jobs in the regional economy.
- The net impact of RichmondCC's construction spending in FY 2019-20 was
 \$1.1 million in added income for the RichmondCC Service Area.

STUDENT SPENDING IMPACT

• Some in-region students, referred to as retained students, would have left the RichmondCC Service Area for other educational opportunities if not for





* For the purposes of this analysis, the RichmondCC Service Area is comprised of Richmond, and Scotland Counties.

RichmondCC. These retained students spent money on groceries, mortgage and rent payments, and other living expenses at regional businesses.

The expenditures of retained students in FY 2019-20 added \$1.8 million in income to the RichmondCC Service Area economy.

ALUMNI IMPACT

- Over the years, students have studied at RichmondCC and entered or re-entered the workforce with newly-acquired knowledge and skills. Today, thousands of these former students are employed in the RichmondCC Service Area.
- The net impact of RichmondCC's former students currently employed in the regional workforce amounted to \$64.6 million in added income in FY 2019-20.

INVESTMENT ANALYSIS

STUDENT PERSPECTIVE

- RichmondCC's FY 2019-20 students paid a present value of \$4.1 million to cover the cost of tuition, fees, and supplies. They also forwent \$25.1 million in money that they would have earned had they been working instead of attending college.
- In return for their investment, students will receive a cumulative present value \$126.8 million in increased earnings over their working lives. This translates to a return of \$4.30 in higher future earnings for every dollar students invest in their education. Students' average annual rate of return is 23.2%.

TAXPAYER PERSPECTIVE

- Taxpayers provided RichmondCC with \$23.7 million of funding in FY 2019-20. In return, they will benefit from added tax revenue, stemming from students' higher lifetime earnings and increased business output, amounting to **\$34.6 million**. A reduced demand for government-funded services in North Carolina will add another \$3.2 million in benefits to taxpayers.
- For every dollar of public money invested in RichmondCC, taxpayers will receive \$1.60 in return, over the course of students' working lives. The average annual rate of return for taxpayers is 4.1%.

SOCIAL PERSPECTIVE

- In FY 2019-20, North Carolina invested **\$59.9 million** to support RichmondCC. In turn, the North Carolina economy will grow by \$392.7 million, over the course of students' working lives. Society will also benefit from \$8.3 million of public and private sector savings.
- For every dollar invested in RichmondCC in FY 2019-20, people in North Carolina will receive \$6.70 in return, for as long as RichmondCC's FY 2019-20 students remain active in the state workforce.

STUDENTS SEE A HIGH RATE OF RETURN FOR THEIR INVESTMENT IN RICHMONDCC



Average annual return for RichmondCC students 23.2%



Stock market 30-year average annual return 10.6%



Interest earned on savings account (National Rate Cap) 0.8%

Source: Forbes' S&P 500, 1991-2020. FDIC.gov, 6-2021.

For every \$1...



Taxpayers gain in added tax revenue and public sector savings \$1.60



Society gains in added income and social savings \$6.70